> "With RealProtect Complete, our data and operations are safeguarded by advanced tools and a skilled security team. Our partnership with Aspire is crucial in providing peace of mind to our valued customers against evolving cyber threats."
>
> **Alan McCartney** IT Director at Kitwave

Kitwave is an independent wholesaler with over 30 depots across the UK, specialising in wholesale food distribution. The company employs more than 1,500 people, including 230 sales representatives, and operates a delivery fleet of 550 vehicles.

The Challenge
Acknowledging the vulnerability of wholesalers to cyber threats and the potential daily loss of £1.2 million in sales from a complete system outage, Kitwave proactively sought to address their pressing cyber security concerns. With a limited in-house IT team, they identified the need to outsource cyber security as a practical and cost-effective solution. Their primary challenges centred around heightened security risks and the insufficiency of their existing protection measures given the evolving threat landscape.

Aspire's Solution
To address these challenges, Kitwave implemented Aspire RealProtect Complete, a comprehensive cyber security solution tailored to their specific needs. The solution integrates advanced technologies with expert support, enhancing Kitwave's overall IT security strategy. The RealProtect managed security service operates around the clock, providing continuous protection across Kitwave's entire IT infrastructure.

Kitwave's decision to partner with Aspire was influenced by their firsthand experience of Aspire's next gen SOC (Security Operations Centre), which demonstrated Aspire's commitment to providing unrivalled protection. This partnership underscores Kitwave's proactive approach to cyber security, highlighting their commitment to collaborating with a technology partner that aligns with their broader IT strategy.

RealProtect Complete combines MDR (Managed Detection and Response), SIEM (Security Information and Event Management), and vulnerability scanning to provide complete threat protection. This has provided Kitwave with immediate access to a UK-based security team and expert remediation support. Aspire's dedicated team continuously monitors Kitwave's networks and systems, swiftly addressing any potential threats to safeguard their operations.

Additionally, Aspire's flexible and cost-effective pricing model has ensured that Kitwave could enhance their security posture in a scalable way, without the complexities of managing an in-house security centre.

Working with Aspire
The partnership with Aspire has been instrumental in addressing Kitwave's cyber security concerns. The implementation of RealProtect Complete has provided Kitwave with comprehensive coverage, allowing them to secure cyber insurance and mitigate potential financial risks associated with cyber threats.

Moreover, by choosing Aspire's RealProtect solution, Kitwave was able to avoid the need to hire in-house SOC analysts, resulting in significant cost savings. Aspire's expertise and commitment to protection have established them as Kitwave's trusted security partner.

Beyond immediate security, Kitwave now anticipates long-term savings on technology costs. The partnership's success has led to ongoing collaboration, with Aspire providing additional services like managed IT support, Microsoft 365 licensing, and Datto backup at other branches, highlighting the strong trust between Kitwave and Aspire.

Alan McCartney Director of IT & Digital at Kitwave said: "At Kitwave, our foremost priority is our customers. The escalating cyber security threat, which cost the UK economy a staggering 27 billion last year alone, underscores the importance of robust protection measures. With RealProtect Complete, we can ensure that our data and operations remain safeguarded by cutting-edge tools and an expert security team. Our partnership with Aspire is instrumental, reflecting our dedication to delivering peace of mind to our valued customers in the face of evolving cyber threats."

Customer Benefits

> **Cyber Reassurance:** 24/7 threat protection.
> **Cost Savings:** Reduced need for in-house security.
> **Trusted Partnership:** Reliable, expert support.
> **Operational Focus:** Freed internal resources.
> **Scalability:** Security that grows with the business.

Solution

> **RealProtect Complete**